

Message Text

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21

ACTION EB-07

INFO OCT-01 ARA-06 ISO-00 FEA-01 ERDA-05 AID-05 CEA-01

CIAE-00 CIEP-01 COME-00 DODE-00 FPC-01 H-02 INR-07

INT-05 L-03 NSAE-00 NSC-05 OMB-01 PM-04 USIA-06

SAM-01 OES-03 SP-02 SS-15 STR-04 TRSE-00 PA-01 PRS-01

/088 W

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R 112055Z FEB 76

FM AMEMBASSY QUITO

TO SECSTATE WASHDC 9018

INFO AMCONSUL GUAYAQUIL

LIMITED OFFICIAL USE QUITO 1215

E.O. 11652: N/A

TAGS: ENRG, EC

SUBJECT: NORTHWEST MANAGER ANNOUNCES PLANS FOR PROCESSING OF
NATURAL GAS FROM GULF OF GUAYAQUIL

1. PETER MATTHIES, VICE PRESIDENT OF NORTHWEST ENERGY, ANNOUNCED THE COMPANY'S PLANS FOR DEVELOPMENT OF GAS PROCESSING PLANTS IN THE GULF OF GUAYAQUIL IN A WELL-PUBLICIZED SPEECH BEFORE THE GUAYAQUIL INTERNATIONAL CHAMBER OF COMMERCE. COLONEL LUIS PINEIROS, CEPE MANAGER, ATTENDED THE MEETING.

2. MATTHIES SAID NORTHWEST WILL INVEST APPROXIMATELY \$152 MILLION IN PLANT CONSTRUCTION IN THE GULF; THE ACTUAL CONSTRUCTION WILL REQUIRE APPROXIMATELY 2,500 HUNDRED EMPLOYEES AND A SUBSEQUENT MANAGEMENT STAFF OF APPROXIMATELY 100. MATTHIES PROJECTED AMMONIA EXPORTS AT APPROXIMATELY 330,000 METRIC TONS ANNUALLY, BRINGING IN EXPORT EARNINGS OF \$54 MILLION ANNUALLY. NORTHWEST WILL ALSO CONSTRUCT PORT FACILITIES AND 75-KILOMETER UNDERWATER GAS-LINE.

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3. COMMENT: MATTHIES MENTIONED NO TIME FRAME FOR CONSTRUCTION

TION OF THE GAS PROCESSING PLANTS. CONSTRUCTION OF AMMONIA PLANTS SHOULD BEGIN IN TWO TO THREE YEARS IF NORTHWEST BEGINS DRILLING WITHIN THE NEXT FEW MONTHS. MATTHIES' SPEECH WAS A WELL-ADVISED PUBLIC RELATIONS GESTURE TO BUSINESS LEADERS IN GUAYAQUIL; THE GUAYAQUIL PRESS HAD CRITICIZED SEVERAL MONTHS AGO NORTHWEST'S DECISION TO ESTABLISH ITS PRINCIPAL OFFICE IN QUITO.

4. CONGEN GUAYAQUIL'S ECONOMIC/COMMERCIAL OFFICER ATTENDED MATTHIES' SPEECH AND IS SUBMITTING SEPARATE REPORT, ON ATMOSPHEREICS, BY MEMORANDUM TO ARA/EP. BREWSTER

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Message Attributes

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Margaret P. Grafeld
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